



MIBO INTERNATIONAL CORP.

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Business Development Assistant

Mibo International Corp. – New York, NY

Job Title: Business Development Assistant

Job Type: Full-Time/Part-Time

Location: New York, NY

Job Level: Entry-Level

Reports to: General Manager

Job Description

MIBO International Corp. is looking for motivated candidates responsible for business development. The right candidates should be well-rounded in the areas of sales and marketing.

In this role, you will work with equipment manufactories, equipment distributors, equipment maintenance service companies and industrial product distributors. You will be responsible for contacting customers and developing sales opportunities, to develop distributors and establish strategic development partners with the clients. Should be able to build and expand sales team once we start growing.

Full-time and part-time positions are available. We offer a good work environment. We encourage personal and professional development. Compensation and benefit will be discussed in the interview.

About us

Mibo International Corp. (MIBO) is a global innovation-driven industrial equipment and facilities management solutions company. We are engaged in the business of providing integrated solutions for industrial equipment management and municipal infrastructure construction. Our main focus and core principle of development is provide the best solutions to satisfy our clients' demand. MIBO's innovative approach to the equipment management industry and continued commitment to "Global Industrial Equipment Maintenance Expert" has expanded our business worldwide.

Education/ Experience:

- Bachelor Degree is required, Master Degree preferred
- Have Chemical/Machinery knowledge or experience are preferred but not necessary

Knowledge, Skill, and Abilities:

- Strong sense of responsibility
- Must be organized and detail oriented
- Flexibility to work in a team and also independently
- Ability to thrive in a start-up environment
- English is required, fluent
- Proficiency in Microsoft Office programs

NOTE: Legal states for working in U.S. is required. If you want to be part of our growing team, please apply with your cover letter and resume.